

Technical Producers Meeting

The New Eurostat Contract

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Summary

- Introduction to the new contract
- Background
- Business deliverables
- Impact for next 4 years



Eurostat Requirements

- Four year agreement
- Starting ??? 2015
- Mandatory:
 - EBM 1:100,000
 - ERM 1:250,000
 - **Increased Coverage**
- Optional
 - EGM 1:1,000,000
 - Points of Interest 1:250,000
 - Energy Layer 1:250,000
 - Advanced railways 1:100,000
 - AND smaller scales of EGM



In addition

- regular and ad-hoc updates of the geographic databases subject to the contract,
- technical support for the usage of the geographic databases and
- correction of errors



Offer

- Eurostat have removed POI from their requirements now
- And we expect they will not pay additional for EGM
- EBM is their most utilised product
- Energy and Advanced Railways do not need to be included now but we must have a plan of how to deliver these (ELF?)



Added value for this customer

- Technical support
- Contract Management
- Executive Agencies included
- INSPIRE compliant
- ELF Migration
- Academic and research licensing



Coverage

- We must improve the coverage not just for Eurostat
- Ignore North Africa for the moment
- We need to engage and support producers more...please tell us what you need



Relationship

- I need to build the relationship with Eurostat, especially the users
- We need to understand what is being used and by whom
- Consider additional support to them, e.g. lunchtime seminars, online training sessions etc
- Communication is key with the customer



Questions

- Have you any questions at the moment?
- The team will take you through in more detail
- Thank you

