

# Challenges, Changes & Opportunities

Colin Bray  
President, EuroGeographics



# Challenges

Global, European & National:

- Alternative data providers
- Access & licensing
- User choice



# Changes

We need to act now:

- Minimize income shortfall
- Reaffirm relevance
- Ensure long-term sustainability



# Opportunities

Our vision & mission are valid & relevant:

- Refocus emphasis on facilitating access to your data
- Strength in cooperation
- Now is the time for action



# What next?

A clear mandate from members to:

- Develop the new strategy & budget ✓
- Adapt activities ✓
- Continue working together for the wider public good ✓